

## YUVANESAN J K (Diploma in Computer Engineering)

**E-commerce Coordinator**

**Phone:** +91 6381045278

**E-mail:** yuvenesan14@gmail.com

**Location:** Coimbatore.



### PROFILE SUMMARY:

Highly motivated and results-oriented professional with a proven track record of success in both e-commerce and logistics. Possessing 3+ years of experience in managing all aspects of online sales operations, including account health, inventory management, sales growth, and customer service. Demonstrated ability to effectively manage inventory, streamline operations, and improve efficiency in both e-commerce and traditional logistics settings. Adept at data analysis, utilizing tools like Keepa and AZ Insights to optimize pricing strategies and drive revenue growth. Possess strong communication and problem-solving skills with a demonstrated ability to build and maintain positive relationships with customers, vendors, and internal stakeholders.

### ACADEMIC QUALIFICATIONS:

Course	Institute/School	Year of passing	Percentage/CGPA
P.T.B.E.EEE	Government College of Technology, Coimbatore	-	Pursuing
Diploma in Computer Engineering	CIT sandwich Polytechnic college, Coimbatore.	2020	74%
SSLC	Laurel Matriculation Higher Secondary School, Coimbatore.	2017	83.2 %

### WORK EXPERIENCE:

➤ **Seizee Ventures Private Limited | Coimbatore, Tamil Nadu |(February 2023 – January 2025)**

**Role: E- Commerce Coordinator.**

**Responsibilities:**

- **Enhanced Sales:** Increased sales by 15% through strategic pricing and proactive sales initiatives. Successfully re-listed non-sellable Amazon products on platforms like Walmart and eBay, generating additional revenue streams.
- **Inventory Optimization:** Minimized storage costs by prioritizing the sale of high-cost warehousing items. Proactively identified and sold perishable items, reducing waste and maximizing revenue.
- **Improved Account Health:** Maintained a healthy account status by proactively resolving active cases through timely submission of tax invoices from vendors.
- **Enhanced Customer Satisfaction:** Provided exceptional customer support, resolving inquiries promptly and achieving a 90% customer satisfaction rating.
- **Strengthened Vendor Relationships:** Built strong vendor relationships by effectively negotiating reimbursements for discrepancies, damages, and non-received orders. Successfully secured new business partnerships with wholesale distributors.

➤ **TEXMO Industries | Coimbatore, Tamil Nadu | (August 2020 - January 2023)**

**Role: Logistic Assistant**

**Responsibilities:**

- **Streamlined Inventory Management:** Prevented production delays by proactively identifying and addressing low stock levels of raw materials. Optimized storage space by identifying and relocating non-moving items. Improved product retrieval efficiency by implementing a categorized racking system. Maintained accurate inventory records using bin cards and system updates.

- **Enhanced Production Support:** Effectively collaborated with cross-functional teams to understand production requirements and ensure timely material availability.

#### SKILLS:

- **Programming Languages:** C, HTML, CSS.
  - **Chrome Extensions:** AZ Insights, Keepa.
  - **Communication Tools:** Skype, Google Meet, Live Chat, Phone Calls, Mails.
  - **Data Analysis:** Google Drive, Google Sheets, Excel Formatting.
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#### KEY STRENGTHS:

- Team management
  - Time management
  - Logical thinking
  - Adaptation
  - Leadership
  - Good Communication
  - Always positive and Calm in critical situations.
  - Good understanding of the relationship and interaction between people, processes, systems.
  - Eager in learning new things.
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#### PROJECT & PAPER PRESENTATIONS:

- **Project Title:** Web-Based People Information System:

**Description:** I completed my project on Web Based People Information System. In our project, we alert people who didn't know about what are the products available in Ration Shop and we also included electricity complaints people can visit our website to know the details of the Electricity Shutdown date in their Street or area and we also added the Water Distribution date and time to make the people aware through using our web portal.

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#### PERSONAL DETAILS:

Name: Yuvanesan JK  
Date of Birth: 21-07-2002  
Gender: Male  
Father's Name: Jayaprakash A  
Mother's Name: Kavitha J  
Languages known: English, Tamil (Read, Write, Speak)  
Hobbies: Watching Cricket, Cooking  
Address: 1/32, Mariamman kovil street, Kavundampalyam, Coimbatore – 641030.

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#### DECLARATION:

I hereby declare that above furnished details are true to the best of my knowledge.

**Place:** Coimbatore

**Date:** 01.22.2025

(Yuvanesan JK)